

WALMART DE MÉXICO Y CENTROAMÉRICA REPORTS

DECEMBER 2012 SALES

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, January 7, 2013

Wal-Mart de México, S.A.B. de C.V. (WALMEX) announces to its shareholders as well as to the public in general that during the **year 2012** sales amounted to **\$413,792 million pesos**. This figure represents a **10.3%** increase over sales reported in 2011.

Walmex also announces that for the year 2012 it grew installed capacity by **8.0%** for Mexico and **4.8%** for Central America, adding up to **7.7%**.

Sales for the **Fourth Quarter 2012** (October-December) were **\$120,673** million pesos. This figure represents a **5.4%** increase over sales reported the same period last year.

In **December 2012**, sales amounted to **\$50,315** million pesos. This figure represents a **4.4%** increase over sales reported the same month last year.

	December			January - December		
	2012 Million MXP	2011 Million MXP	% Gr.	2012 Million MXP	2011 Million MXP	% Gr.
Mexico	44,055	41,817	5.4	358,068	325,949	9.9
Central America *	6,260	6,388	-2.0	55,724	49,331	13.0
Consolidated	50,315	48,205	4.4	413,792	375,280	10.3

* Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

Throughout **2012**, total sales for Mexico amounted to **\$358,068** million pesos. This figure represents a **9.9%** increase over sales reported in 2011 and a comp stores growth of **3.8%**.

Sales for the **Fourth Quarter 2012** (October-December) were **\$105,717** million pesos. This figure represents a **6.3%** total sales increase and a **2.1%** comp growth.

During **December**, total sales amounted to **\$44,055** million pesos, a **5.4%** increase for total sales and a **1.6%** comp growth over sales reported the same month last year. Average ticket increased **4.3%** and transactions count decreased **2.6%**.

Considering the **five-week period** from **November 24th to December 28th 2012**, as compared to the five-week period ending December 30th, 2011, total sales increased **1.4%** and comp store sales decreased **2.1%**.



Mexico Sales Growth 2012

Calendar

	Total Stores %	Comp Stores %
January	12.6	4.8
February	14.6	6.4
March	13.7	5.6
April	10.3	2.8
May	8.4	1.0
June	12.3	5.3
July	6.6	1.2
August	9.5	4.1
September	15.7	10.0
October	4.0	-0.9
November	9.8	5.5
December	5.4	1.6
January – December	9.9	3.8

Retail Calendar (Saturday-Friday)

Number of weeks	Total Stores %	Comp Stores %
4	16.4	8.4
4	11.5	3.5
5	10.6	2.7
4	10.4	2.9
4	11.8	4.2
5	8.8	1.9
4	8.5	2.9
4	9.8	4.4
5	10.0	4.6
4	9.2	4.0
4	11.5	6.8
5	1.4	-2.1
52	9.4	3.3

Central America Sales

For **2012**, total sales for Central America, on a constant currency basis, increased **7.7%**, and comp store sales increased **1.7%**.

Fourth Quarter 2012 (October – December) total sales increased **5.3%** and comp sales increased **1.1%**.

During **December**, total sales increased **5.7%**, and comp store sales recorded growth of **3.1%**.

December Openings

During the month of **December**, we opened 76 units:

Mexico: 73 units.

- **14 Bodegas Aurrerá**, three in Mexico City; one in Monterrey, Nuevo León; one in Puebla, Puebla; one in Tlaxcala, Tlaxcala; one in Minatitlán, Veracruz; one in Villahermosa, Tabasco; one in Jojutla, Morelos; one in Tepic, Nayarit; one in Hermosillo, Sonora; one in Reynosa, Tamaulipas; one in Cancún, Quintana Roo and one in Oaxaca, Oaxaca.
- **10 Mi Bodegas Aurrerá**, one in Monterrey, Nuevo León; one in Acatlán and one in Tepatitlán, Jalisco; one in Nuevo Ideal, Durango; one in San Felipe, Baja California; one in Coatepec Harinas, Estado de México; one in Ebano, San Luis Potosí; one in Simojovel, Chihuahua; one in Escuinapa, Sinaloa and one in Jojutla, Morelos.
- **36 Bodegas Aurrerá Express**, two in Mexico City; four in Monterrey, Nuevo León; three in Guadalajara, Jalisco; four in Xalapa, two in Córdoba, one in Veracruz and one in Coatzacoalcos, Veracruz; three in Culiacán and one in Mazatlán, Sinaloa; three in Aguascalientes, Aguascalientes; one in Saltillo and one in Monclova, Coahuila; one in León, Guanajuato; one in Puebla, Puebla; one in Toluca, Estado de México; one in Colima, Colima; one in Salamanca, Guanajuato; one in Iguala, Guerrero; one in San Juan del Río, Querétaro; one in Reynosa, Tamaulipas; one in Tepic, Nayarit and one in Uruapan, Michoacán.

This document may contain certain references concerning Wal-Mart de Mexico S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.



- **5 Walmarts**, two in Mexico City; one in Querétaro, Querétaro; one in Salamanca, Guanajuato and one in Salina Cruz, Oaxaca.
- **8 Sam's Clubs**, three in Mexico City; one in Fresnillo, Zacatecas; one in Ensenada, Baja California; one in Salina Cruz, Oaxaca; one in Nogales, Sonora and one in Nuevo Vallarta, Nayarit.

Central America: 3 units.

- **3 Bodegas**, one in Chinandega, Nicaragua; one in Juticalpa, Honduras and one in Santa Cruz, Costa Rica.

2012 Openings

During **2012** we opened **285** units, which represented an increase of **7.7%** in total sales floor: of **8.0%** for Mexico and of **4.8%** for Central America.

At **2012 year-end**, our installed capacity was as follows:

Format	Openings 2012	December 31, 2012 Installed Capacity		December 31, 2011 Installed Capacity		% Increase
		m ²	Sq. Ft.	m ²	Sq. Ft.	
Mexico						
Bodega Aurrerá	220	2,269,842	24,432,572	2,088,737	22,483,164	8.7
Walmart	14	1,789,699	19,264,323	1,692,629	18,219,460	5.7
Sam's Club	18	1,012,293	10,896,320	896,177	9,646,449	13.0
Superama	2	145,943	1,570,936	142,779	1,536,874	2.2
Suburbia	7	405,994	4,370,122	388,556	4,182,422	4.5
Restaurants (Seats)	2	82,658		82,405		
Total Mexico	263	5,623,771	60,534,274	5,208,878	56,068,369	8.0
Central America						
Discount Stores	7	202,168	2,176,134	199,645	2,148,980	1.3
Supermarkets	2	133,293	1,434,763	133,147	1,433,199	0.1
Hypermarkets		101,218	1,089,511	101,216	1,089,492	
Bodegas	13	107,931	1,161,774	85,205	917,144	26.7
Clubs		7,393	79,583	7,393	79,581	
Total Central America	22	552,003	5,941,765	526,606	5,668,396	4.8
Total	285	6,175,774	66,476,039	5,735,484	61,736,765	7.7

Repurchase of Shares

During the year we invested **\$1,088** million pesos in the repurchase of **27,084,540** Company shares.



Corporate Social Responsibility

In December, **Walmart de México y Centroamérica** and the Iberoamericana University joined forces to launch their Walmart + Ibero Sustainable Innovation Award, aimed at encouraging university students in Mexico to innovate on sustainable issues. The Company will invest \$235,000 pesos as seed money for the top five projects on integral waste management, alternative energy or energy efficiency, sustainable use of water and environment friendly packaging and crating.

The Company also invited its suppliers in Mexico to compete for the Sustainable Supplier of the Year 2012 Recognition, granted in its efforts to acknowledge and foster best practices for the sake of the environment and along the value chain of the company.

On December 4, **Walmart de México y Centroamérica** received an operation-based recognition in El Salvador from the United States Agency for International Development (USAID), after being one of the companies hiring the most people trained through the Enhancing Access to Employment Program.

Walmart de México y Centroamérica associates in Guatemala, Honduras, Nicaragua, El Salvador and Costa Rica donated gifts for over 650 children from eight non-governmental organizations, during the holidays in December, through the Tree of Angels initiative.

Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **December**, it operates **2,989** units, broken down as follows:

2,347 Mexico	642 Central America
1,423 Bodegas Aurrerá:	459 Discount Stores
412 Bodegas	97 Supermarkets
256 Mi Bodegas	17 Walmarts
755 Bodega Express	67 Discount Warehouses
227 Walmarts	2 Clubs
142 Sam's Clubs	
90 Superamas	
100 Suburbias	
365 Restaurants	

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex V	WalmexV MM WMMVY US	WalmexV.Mx WMMVY.Pk	WMMVY



Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com.mx

From the different formats:

www.bodegaurrera.com.mx

www.suburbia.com.mx

www.wal-mart.com

www.vips.com.mx

www.sams.com.mx

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